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## **Innovation close to the customer**

### **BYK-Chemie opens laboratory in India – Anniversary in Japan**

*In Pune, an upcoming city 120 kilometers southeast of Mumbai, BYK-Chemie opened an ultramodern laboratory on November 13. In doing so, the Wesel company signaled its support for its Indian customers in their search for innovative solutions, transferring its knowledge and proving once again its closeness to local markets. The fact that this is a successful concept is underlined by another event that took place in November: the 25th anniversary of BYK-Chemie's presence in Japan, where it is represented with labs and offices.*

By opening the Pune lab, BYK-Chemie is maintaining the involvement in India that began more than 30 years ago. "Now we can respond faster and more directly to the needs of our customers," says Dr. Roland Peter, Chairman of the Management Board at BYK-Chemie. Whenever in the past, for example, an Indian printing ink manufacturer had a problem with the production of his inks, a sample was sent to Wesel or Singapore, analyzed there and a solution sought. "Now, thanks to the new lab, competent and highly qualified staff in India will attend to questions like these. The routes are getting shorter, the communication more direct and people are talking the same language," Detlev Lindner, Business Manager Paint

Additives, believes. The laboratory is of course equipped with state-of-the-art equipment and instruments.

The lab was opened in an official ceremony on November 13, in which Bernhard Steinrücke, Director General of the Indo-German Chamber of Commerce, also took part.

BYK-Chemie has been demonstrating its skills as a supplier for the coatings, printing inks and plastics industry in Japan for 25 years. With offices in Tokyo and Osaka, a laboratory in Amagasaki and a total of 20 employees, it has succeeded in achieving an outstanding market position. Together with 250 customers and business partners, BYK-Chemie celebrated the anniversary on November 11 in Tokyo. Dr. Matthias L. Wolfgruber, CEO ALTANA Chemie, talked about ALTANA Chemie's growth path in Japan. Dr. Martin Schulz of the Fujitsu Research Institute highlighted the economic collaboration of Germany and Japan after years of painful reforms. He forecast a development rich in prospects for both parties.

“Our good contacts in Japan and the very positive response to our lab in India at this early stage reveal that it is correct to go directly to the customer, a course that we will continue to pursue in the future too,” Dr. Roland Peter declares.

About BYK-Chemie:

BYK-Chemie is one of the world's leading suppliers of additives used in the coatings, inks, and plastics industry.

Approximately 85 % of our sales are generated by exports. Our major export markets are Europe, the United States and the Far East.

Additives are used by processing industries in the production of coatings, inks, and plastics. In very small quantities, BYK-Chemie additives simplify manufacturing processes, and significantly improve the quality of finished goods, such as motor vehicles and furniture. BYK-Chemie is a member of ALTANA Chemie AG, Wesel. ALTANA Chemie develops and produces high quality, innovative products in the sector of specialty chemicals.

BYK-Chemie has been producing additives since 1962 in Wesel. Today it employs around 935 people worldwide, 25 % of whom work in research and development departments or technical laboratories.

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This press release is also available on the Internet at: [www.byk-chemie.com](http://www.byk-chemie.com).